

From Corporate Strategy to Daily Execution. All Inside Your SAP Ecosystem. Trusted by energy authorities, public utilities, nuclear organizations, and global enterprises.

<10%

of strategies effectively formulated are effectively executed

Fortune Magazine

25%

of managers have incentives linked to the strategy

Palladium Group

67%

of leaders say strategy and daily operations are misaligned

Industry Research

S	P	E	A	R
STRATEGY	PLANNING	EXECUTION	AI + ALIGNMENT	REPORTING
Cascade from boardroom to every team. BSC, OKR, or any framework.	Link budgets, owners, and milestones to strategic objectives.	KPI scorecards, Gantt charts, Impact Diagrams, multi-level approvals.	AI Digital Brain: forecasting, anomaly detection, scenario modeling.	Embedded SAC reports, live HANA, external stakeholder sharing.

KEY CAPABILITIES

- Strategy Maps
Visualize strategy cascade from boardroom to every team. BSC, OKR, or custom frameworks.
- Scorecard Management
5-level color KPI tracking. Drill down for root-cause. Monthly, quarterly, annual views.
- Initiative Management
Milestones, Gantt charts, Impact Diagrams, budget vs. actual, linked to Objectives and KPIs.
- AI Digital Brain
Predictive KPI forecasting, anomaly detection, scenario modeling, context-aware knowledge engine.

IDEAL FOR ORGANIZATIONS THAT...

- Running SAP ERP, SAP BTP, or SAP Analytics Cloud
- Currently on SAP SSM and evaluating their next platform
- Struggle to connect corporate goals to departmental performance
- Report strategy execution to boards, regulators, or external stakeholders
- Operate across multiple business units, regions, or subsidiaries
- Want business users to manage strategy without IT dependency

- Embedded SAP Analytics Cloud
Full SAC reports inside SPEAR. BI, AI forecasting, ad-hoc analysis. SSO included.
- Data Approval Workflow
Multi-level approval with no level limit. Only fully approved data reaches scorecards.
- External and Internal Reporting
Share reports with boards, regulators, shareholders. No platform login required.
- Notifications and Alerts
Real-time alerts for approvals, KPI threshold breaches, and milestone updates.

TECHNOLOGY STACK

SAP BTP / Cloud FoundrySAP HANASAPUI5 / Fiori

Node.js / NestJS SAP Analytics CloudSAP IAS / SSO

HANA Smart Data IntegrationSAP BW · SAP ECC · OData

Excel Import / ExportSAP Document Mgmt Service

SAP SSM MIGRATION

SAP SSM is end-of-life. SPEAR is the natural migration path -- same functionality, modernized on SAP BTP. A US public power utility migrated in 8 to 10 weeks without starting from scratch.

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It was always a pleasure to work with Cipher's team. With your deep and broad product knowledge, SAP Global IT was able to deliver Balanced Scorecard Solutions that fit our customer needs. Outstanding support and excellent problem solving.

Eileen · SAP Analytical Owner, Board Reporting | SAP

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I've met very few consultants who were as talented and pleasant to work with. Good listeners, eager to find solutions to any problem, and willing to go above and beyond to deliver the best result.

Devin · Director of Operations | City of Boston, MA